

## Message Text

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ORIGIN XMB-04

INFO OCT-01 ARA-14 ISO-00 EB-08 COME-00 /027 R

XMB

DRAFTED BY XMB: P.J. VATTER: ELL  
APPROVED BY ARA/AND/V;CSERGEANT  
XMB: G. W. BOGDANOFF  
EB/IFD/ODF:TPARKER

-----015678 091821Z /50

R 091756Z AUG 78  
FM SECSTATE WASHDC  
TO AMEMBASSY CARACAS  
INFO AMEMBASSY BRASILIA  
AMCONSUL RIO DE JANEIRO  
AMCONSUL SAO PAULO  
AMEMBASSY SANTIAGO

UNCLAS STATE 201125

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: EXIMBANK STAFF VISITS TO VENEZUELA AND BRAZIL

1. PETER J. VATTER, DEPUTY VICE PRESIDENT - CLAIMS DIVISION, SCHEDULED ARRIVE CARACAS SEPTEMBER 17, 1978 FROM MIAMI AND TO DEPART FOR RIO SEPTEMBER 21, 1978. WOULD APPRECIATE RESERVATIONS (SINGLE) AT HOTEL LA FLORESTA FOR FOUR NIGHTS BEGINNING SEPTEMBER 17.

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2. PURPOSE OF VISITS TO VENEZUELA AND BRAZIL IS TO CALL ON ATTORNEYS HANDLING COLLECTIONS OF DEFAULTED OBLIGATIONS INSURED OR GUARANTEED BY EXIMBANK AS WELL AS TO VISIT WITH CLIENTS THAT ARE EXPERIENCING PAYMENT PROBLEMS. UPON CONCLUSION OF MISSION VATTER WILL VISIT SANTIAGO ON PERSONAL BUSINESS.

3. ON SEPTEMBER 18 AM VATTER WILL PAY COURTESY CALL

TO COMMERCIAL STAFF AT EMBASSY. WOULD APPRECIATE ASSISTANCE IN ARRANGING APPOINTMENTS AS FOLLOWS:

A) SEPTEMBER 18 - PM

SEGUNDO BILBAO AND/OR MIGUEL SAYEGH  
MISAYCA, S.A.  
TEL. 33-27-48 OR 33-57-19

RAFAEL BILBAO AND/OR CARLOS CARBALLO  
PERFOVIAL, S.A.  
CENTRO EMPRESARIAL MIRANDA, 40 PISO  
AV. FRANCISCO DE MIRANDA - LOS RUICES  
TEL. 35-54-39 OR 34-86-59

B) SEPTEMBER 19 - AM

DR. FARID ANTAKLY AND/OR ALCIDES RAFFALLI  
BENSON, PEREZ MATOS, ANTAKLY AND WATTS  
ED. CENTRO ALTAMIRA, 80 PISO  
AV. SAN JUAN BOSCO - ALTAMIRA  
TEL. 31-61-90 OR 31-62-72

SEPTEMBER 19 - PM  
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DR. RAFAEL SANCHEZ LOZADA  
ED. KARAM, OF. 700 - 714  
AV. URDANETA  
TEL. 561-69-93 OR 561-97-71

C) APPOINTMENTS REQUIRED FOR SEPTEMBER 20 WILL BE REQUESTED LATER.

4. VATTER WILL ARRIVE RIO EVENING SEPTEMBER 21 WHERE HE WILL MEET EXIMBANK STAFF ATTORNEY STEPHEN D. PROCTOR SCHEDULED TO ARRIVE SAME DAY DIRECTLY FROM THE U.S. WOULD APPRECIATE RESERVATIONS (TWO SINGLES) FOR HOTEL DE BRET, COPACABANA FOR FIVE NIGHTS BEGINNING SEPTEMBER 21.

5. BOTH PROCTOR AND VATTER WILL VISIT CONSULATE SEPTEMBER 22 - AM. WOULD APPRECIATE ASSISTANCE IN ARRANGING FOLLOWING APPOINTMENTS IN RIO:

A) SEPTEMBER 22 - PM

DR. STELIO BASTOS BELCHIOR  
AV. PRESIDENTE ANTONIO CARLOS 615  
TEL. 242-3271 OR 242-2863

B) SEPTEMBER 25 - AM

DR. JOSE MARTINS PINHEIRO AND/OR L. TEIXEIRA PINTO  
PINHEIRO NETO AND CIA.  
AV. RIO BRANCO 131  
TEL. 231-1985

NOTE - PROCTOR AND VATTER ARE SCHEDULING TWO FULL DAYS,  
SEPTEMBER 25 AND SEPTEMBER 26 TO DEVOTE TO MATTERS IN-  
VOLVING COMPANHIA METROPOLITANA DE CONSTRUcoes (CMC).  
SENDING SEPARATE TELEGRAM ON SUBJECT.  
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6. PROCTOR AND VATTER ARE TENTATIVELY SCHEDULED TO FLY  
TO SAO PAULO SEPTEMBER 27 - AM. WOULD APPRECIATE RESER-  
VATIONS (TWO SINGLES) AT HOTEL EXCELSIOR, AV. IPIRANGA  
770 FOR SEPTEMBER 27 AND SEPTEMBER 28 AND AN APPOINTMENT  
WITH DR. THOMAS MARKY, RUA DA CONSOLACAO 37 - 80 ANDAR,  
TEL. 259-1622 FOR SEPTEMBER 27 - PM. UPON CHECKING IN  
AND PRIOR TO MEETING WITH MARKY WILL CALL ON CONSULATE.

7. SCHEDULING ONE AND A HALF DAYS WITH MARKY AND LEAVING  
SEPTEMBER 29 OPEN FOR EITHER MARKY OR PINHEIRO NETO IN  
RIO DEPENDING UPON NEED. ON SEPTEMBER 30 PROCTOR IN-  
TENDS TO RETURN TO U. S. AND VATTER WILL FLY TO SANTIAGO  
WHERE HE WILL SPEND FOLLOWING WEEK WITH FRIENDS AND  
RELATIVES. HE WILL CONTACT EMBASSY OCTOBER 2, 1978. NEWSOM

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## Message Attributes

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**Original Handling Restrictions:** n/a  
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